

Internship in SaaS Sales (m/f/x)

in Cologne, Germany

Top-Features: IMPACT, FREEDOM, DIVERSITY



We are:

... a prospering tech company developing cutting edge algorithms and user interfaces for **full text analyses**. Our Cloud Software PlagScan (SaaS) is on a mission to set **THE universal standard for plagiarism checking**, in order to enable a **fair valuation of scientific and educational writing**. As an easygoing and downright ambitious team of around twenty people our product already helps more than 250.000 users every month! We operate in 4 languages and have over 2000 organization's as customers on all continents. As market leader in D/A/CH we are now specifically reaching out to USA and Australia.

You are:

... looking for a **challenging and diverse** workplace, where you can operate at eye level with an ambitious team. You appreciate freedom at work and embrace the responsibility which comes with a self-dependent job. In a growing 'scale-up' you thrive learning modern technologies, because you already know how much digital processes make you more productive.

You are looking for purpose and find it in working with a team, that creates a positive impact on science and education!

Job Description:

As sales intern at PlagScan you will:

- Use multiple communication channels like social media, ticketing system (ZenDesk), CRM (SalesForce) and emails to interact with our prospects and customers.
- Learn how to sell and administer a SaaS solution.
- Learn project management skills by taking part in our internal projects
- Self-dependently execute projects, moderate workshops, make decisions, that have an impact on the future of our company
- Improve your cooking skills, sing in front of your colleagues, play various team sports like laser-tagging, rafting or archery and learn about different cultures.

Your job in numbers:

- 25% - sales / CRM
- 25% - support (first level, pre-sales, after-sales) / Ticketing system
- 10% - contracts / back-office
- 25% - internal projects & communication
- 15% - marketing

Job requirements:

You do NOT need to fulfill them all, but the more of those basic requirements you hit, the better:

- Excellent English, as it is our company language
 - Other languages are a nice plus
- Education in Business Administration or similar.
- Good understanding / great interest in IT in general + basic understanding of software development and good IT skills.
- Service mentality: Customers are our kings and as an advocate of customer requirements you bring along the empathy to listen to their needs and feed it back to the team
- Analytical thinking and project management skills.

Benefits:

- Bring/Pick your own device
- Working in a very diverse and international team
- A free train ticket for commuters or company bike
- Free drinks and free lunch days
- Team and sports events
- An insta-worthy office in Cologne



When can I start?:

We are looking for someone asap, so don't hesitate to send your application now to jobs@plagscan.com